



HOW TO RECRUIT NEW MEMBERS

1. Develop 3-member canvassing teams
 - a. Do not wear Lions vest or blazers with pins & medals
 - b. Wear casual clothes with Lions Pin
 - c. Carry 2 each of Hello & Club brochures and Membership Applications
 - d. Have note pad with list of recommended businesses to visit
2. Always ask to meet with the owner or General Manager
3. Attend Chamber of Commerce Mixers and Community Events
4. Always encourage participation in Service Projects more than meeting attendance. However, do invite to next meeting.
5. Be sure to collect the \$35 Administration Fee & turn into Membership Chair
6. Always encourage all club members to **“Just Ask 1”**